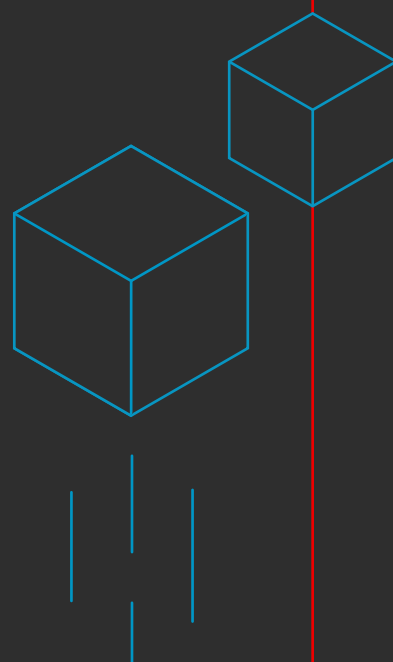


10

reasons to choose
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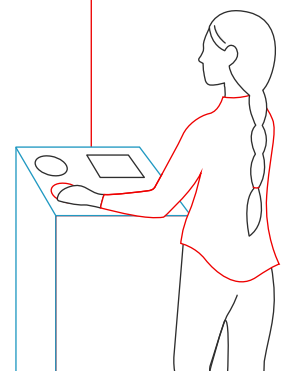
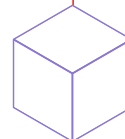
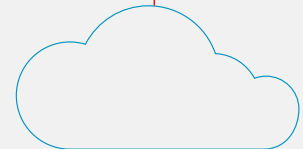
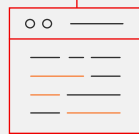
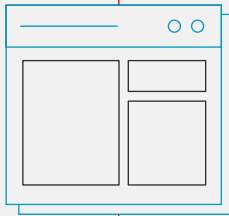
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**Curated for
your needs**

—
What you need to
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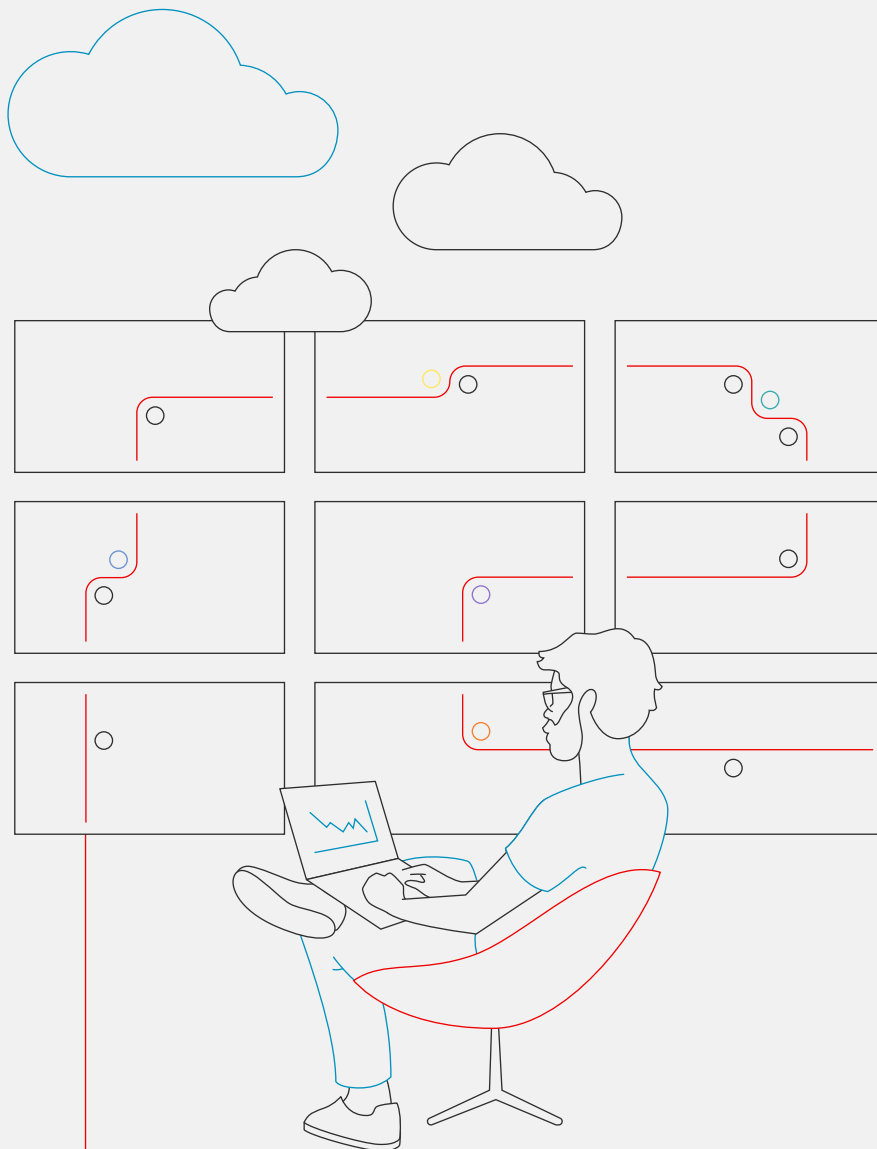
Conclusion →



Introduction

Red Hat® open source solutions support SAP® customers as they digitally transform their technology stacks.

Discover 10 reasons to choose Red Hat to run, develop, simplify, and extend end-to-end business processes for SAP workloads, from both on-premise and on any cloud.



Chapter 01

Credibility

Enterprises running SAP know they can trust Red Hat. The first open source company to ever surpass US\$1 billion in revenue,¹ Red Hat is a proven leader in open source technologies.

Red Hat's solution is a good fit for customers that want a holistic automation platform that integrates with a wide array of other vendors' infrastructure.²

The Forrester Wave™: Infrastructure Automation Platforms Q3 2020

1

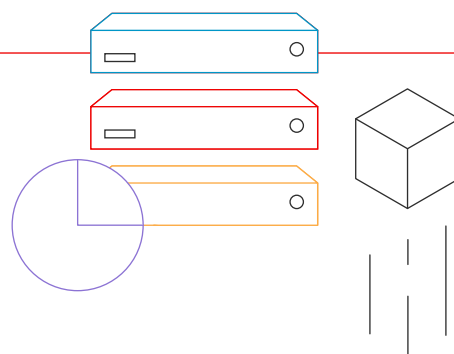
More than 90% of companies in the Fortune 500 use Red Hat Enterprise Linux®,³ including a rapidly growing number of SAP customers.

2

Red Hat was named a leader in multicloud container development platforms in the Q3 2020 Forrester Wave Report.⁴

3

Red Hat was also named a leader in infrastructure automation platforms in the Q3 2020 Forrester Wave Report.²



¹"Our company," Red Hat, accessed June 14, 2021.

²Forrester Research, "The Forrester Wave: Infrastructure Automation Platforms Q3 2020," 2020.

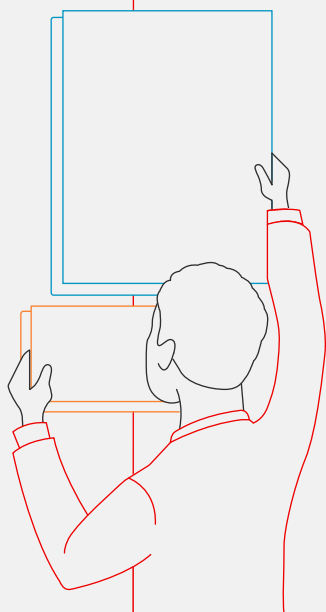
³Red Hat client data and Fortune 500 list for 2020.

⁴Forrester Research, "The Forrester Wave: Multicloud Container Development Platforms Q3 2020," 2020.

Chapter 02

Confidence

SAP customers can use Red Hat solutions with confidence, knowing that Red Hat has a global reach, extensive open source capabilities and expertise, a rich and robust technology portfolio, and an expansive relationship with SAP.



4

Red Hat and SAP share a solid alliance and a 20+ year history of co-innovation. Red Hat was chosen as the first Linux distribution to run SAP⁵ more than 20 years ago, and both Red Hat and SAP continue to be customers and champions of each other's solutions.

5

Red Hat is a key contributor within the open source community, and one of the first companies to work with Google on Kubernetes, even before it launched. Red Hat continues to be a leading contributor to the Kubernetes upstream project,⁶ and in 2020 worked with SAP on its own internal Kubernetes container project.⁷

6

Red Hat has global SAP subject matter experts, dedicated to helping enterprises extend their knowledge base. These experts include:



Red Hat Consulting
for SAP.



Red Hat SAP
Technical Account
Manager—to optimize
your use of SAP
solutions on Red Hat
technologies.



IBM's Global
Business Services—
from Red Hat's
parent company.



⁵ Red Hat press release. "[SAP Venture Fund makes equity investment in Red Hat.](#)" March 30, 1999.

⁶ Cloud Native Computing Foundation. "[Kubernetes companies statistics.](#)" Accessed May 6, 2021.

⁷ Red Hat blog, "[IBM and SAP: Collaborating on bridging the intelligent enterprise with a cloud-native future.](#)" June 2020.

Additionally, Red Hat has a vast ecosystem of software and hardware partners, integrators, and collaborators, so you can get what you need.

Plus, with Red Hat, support is simple and hassle-free. Red Hat works with SAP and certified hardware and cloud providers to deliver integrated support for your entire environment. Support teams work together to identify the underlying issue and resolve the problem quickly and efficiently.

It was extremely valuable to have Red Hat's expert advice, guidance, and testing assistance to ensure we selected the best combination of Red Hat and SAP technologies and got the most from our investment.

Henrik Voss

In-house Consultant for SAP, High Reliability business unit, Unimicron Germany⁸



Chapter 03

Consistency

Red Hat has a powerful technology portfolio to support your SAP needs now, and the flexibility to support future growth and innovation. From standards-based solutions for automation, management, and integration, to app containerization and open hybrid cloud, Red Hat's SAP portfolio supports any on-premise or cloud environment.

7

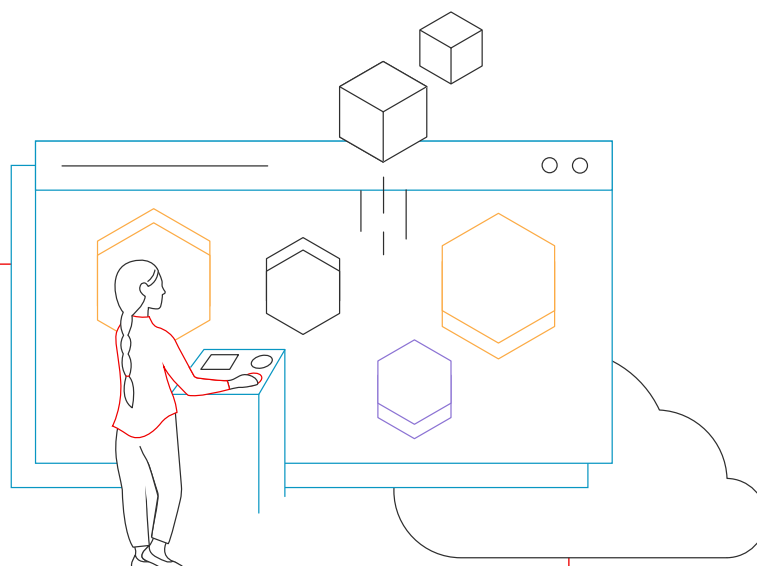
Red Hat provides complete end-to-end open infrastructure for all SAP workloads, forming the ideal foundation for, and tooling of, the hybrid cloud.

8

Red Hat offers a rich portfolio providing scalability, stability, flexibility, and improved security for SAP workloads.

As cloud-native technologies like containers and Kubernetes mature rapidly, they are becoming the preferred new way to build new software experiences and modernize existing apps at scale and across clouds.⁹

The Forrester Wave™: Multicloud Container Development Platforms Q3 2020

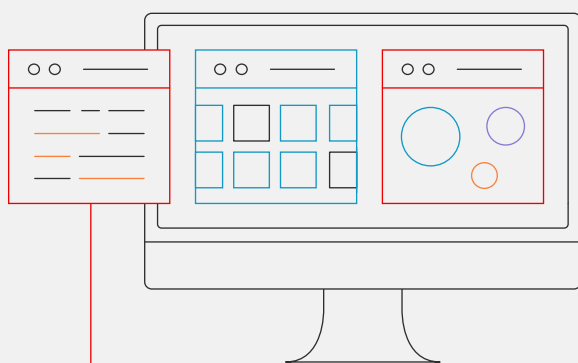


9

Red Hat brings SAP customers freedom from vendor lock in. Make decisions on your own terms, by choosing the technology you want, how and when you want it. With Red Hat Enterprise Linux having a 35.1% share of overall paid server operating system deployments,¹⁰ running your SAP workload on Red Hat technology could be an extension of your IT environment, simplifying the transition.

Reference customers gave [Red Hat] OpenShift® high marks for first-class customer service and support, open source contributions, feature breadth, deployment flexibility, and innovation pace.¹¹

The Forrester Wave™: Multicloud Container Development Platforms Q3 2020



¹⁰ "Red Hat: Leading the enterprise Linux server market," Red Hat, December 5, 2019.

¹¹ Forrester Research: "The Forrester Wave: Multicloud Container Development Platforms Q3 2020," 2020.

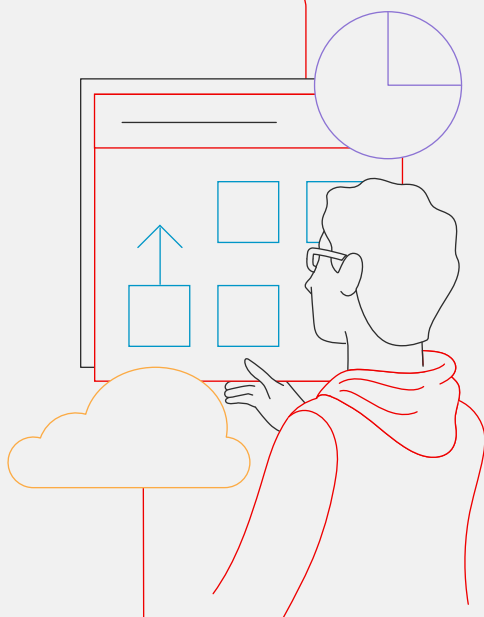
Chapter 04

Curated for your needs

Red Hat provides much more than an operating system. Choose a single, consistent foundation and experience for SAP and non-SAP workloads.

10

Red Hat Enterprise Linux for SAP Solutions is a competitively priced bundle of products validated, certified, supported, and jointly engineered with SAP. It also serves as the backbone for Red Hat's open hybrid cloud portfolio.



IDC Research looked at the business value of using Red Hat open source solutions for SAP workloads and found these benefits:¹²

61% more efficient IT infrastructure teams

24% more efficient IT security

54% faster time to deploy new compute resources

63% faster time to deploy new storage resources

32% higher developer productivity

24% faster development life cycles for new applications

¹² IDC Business Value Snapshot, sponsored by Red Hat, [The business value of using Red Hat Open Source Solutions for SAP workloads](#), #US47835721, June 2021.

Red Hat Enterprise Linux for SAP Solutions includes:

Red Hat Enterprise Linux

Red Hat Enterprise Linux is an intelligent operating system (OS) and a consistent foundation for applications across hybrid cloud. Red Hat Enterprise Linux includes [Red Hat Insights](#) for proactive issue identification and remediation.

[Read more](#) →

High Availability Add-On

Use the high availability add-on for increased uptime, plus resource agents, scripts, and SAP-validated best practices.

[Read more](#) →

Red Hat Smart Management

Use Red Hat Smart Management for life-cycle management.

[Read more](#) →

Red Hat Enterprise Linux for SAP Solutions also includes:

- Four-year E4S support, which is only available to SAP customers.
- System roles for SAP, which is also only available for SAP customers.
- In-place upgrade and live kernel patching.
- SAP-specific runtime libraries to support the performance of SAP HANA.



Conclusion

Start your journey today.

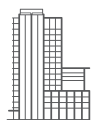
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Red Hat for SAP. Open. For business.

About Red Hat



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Red Hat is the world's leading provider of enterprise open source software solutions, using a community-powered approach to deliver reliable and high-performing Linux, hybrid cloud, container, and Kubernetes technologies. Red Hat helps customers integrate new and existing IT applications, develop cloud-native applications, standardize on our industry-leading operating system, and automate, secure, and manage complex environments. Award-winning support, training, and consulting services make Red Hat a trusted adviser to the Fortune 500. As a strategic partner to cloud providers, system integrators, application vendors, customers, and open source communities, Red Hat can help organizations prepare for the digital future.

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